

ANNUAL REPORT





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ABOUT VICA

As the Vancouver Island Construction Association (VICA), we proudly serve members of the industrial, commercial, institutional, and multi-family residential construction sectors on Vancouver Island, the Gulf Islands, and other coastal areas of British Columbia. With roots that date back to 1912, we are one of the oldest not-for-profit construction associations in Canada. The VICA Board of Directors provides leadership and guidance on behalf of the VICA membership.

BOARD EXECUTIVE

Chair: David Flint, Flynn Canada Ltd.

Vice-Chair: Roger Yager, Knappett Projects Inc.

Past Chair: Anthony Minniti, Century Group Inc.

Treasurer: Keith Parsonage, Houle Electric Ltd.

Secretary: Stuart Cuthbert, McGregor & Thompson Hardware Ltd.

DIRECTORS AT LARGE

James Clapp, Jardine Lloyd Thompson Canada Inc.

Tyler Galbraith, Jenkins Marzban Logan LLP

Mark Liudzius, Kinetic Construction Ltd.

Chris Lyons, Omicron Construction Ltd.

Marnie Pringle, Starline Windows

Yosef Suna, Knappett Industries Inc.

Keith Tatton, Cumberland Ready Mix Ltd.

Kate Ulmer, Herold Engineering Ltd.

Gerrit Vink, Farmer Construction Ltd.

Morley Wilkins, Campbell Construction Ltd.

CHAIR'S REPORT

In 2017/2018, the Vancouver Island Construction Association performed well despite changes in the economy and the political environment. This fiscal was the first full year with VICA's new CEO, Rory Kulmala, at the helm. New leadership, combined with a new vision put forward by the Board, has allowed your association to focus even more on member services. After identifying new opportunities, we are now implementing solutions for further growth and enhancements.



I am appreciative of the opportunity to serve on the VICA Board and I have thoroughly enjoyed my time spent serving the membership. I was around for the amalgamation of the Victoria Construction Association and the Mid Island Construction Association, and celebrated the 100-year anniversary in 2012. Over the years, I have witnessed the Vancouver Island Construction Association evolve from being primarily a plan room and social centre to an effective advocate for our industry on regulatory issues and a relevant education provider. In this past year as the Chair, I have been fortunate to work with a great group of individuals: fellow Board members, as well as the team behind your association's many initiatives. On behalf of the membership, I would like to take this opportunity to thank the VICA

Staff for their diligence and dedication to strengthening the construction industry on the Island, and wish Rosie Manhas, Director of Operations, a happy retirement. We thank you for the decade of service that you've provided for VICA members.

I would also like to acknowledge your 2017 Board of Directors for volunteering your most valuable asset — your time. I appreciate the dedication from each and every one of you, including our Past Chair Anthony Minniti who continued to be an asset by offering guidance whenever needed. I would like to also acknowledge Roger Yager, our incoming Chair, and assure you that your association is in good hands. VICA is as strong as it has been in years and I would encourage all those who wish to make a difference in our industry to step up and participate in the work of your association.

CEO'S REPORT

2018 was a great year for VICA and our members. With a construction market that continued to see record activity on the Island, we have focused our efforts on you, our valued members, as we continue to provide relevant and valuable services to help you manage and grow your company in these busy times.



With a new strategic plan this year, we are dedicated to promoting your interests and providing you with exceptional services and benefits. Whether it's BCCA Employee Benefits, BidCentral, our affiliate programs, events, or training and education, the services that VICA offers are a direct requirement of your needs.

We have actively pursued or supported various advocacy issues that are not only regional in nature, but also provincial and national. Issues such as the Community Benefits Agreement, Small Business Tax, trade tariffs, labour development, and the promotion of skilled trades and procurement best practices are many of the ongoing matters that we continue to pursue on your behalf.

In our 2017/2018 fiscal, we also expanded our training and education programming, and industry networking opportunities. Our online course registration has seen significant growth in the past year and we have refined various in-class courses in both content and structure to meet our members' needs. We continue to monitor and adapt our programming to ensure our courses are relevant and accessible in today's busy market.

From an events perspective, among initiatives such as our Capital Project Plan Series Luncheons, Summer Sizzlers, and Hardhats in the Ballpark, we hosted the inaugural Vancouver Island Construction Conference in Victoria where we had nearly 250 attendees from across the construction community. We look forward to the next conference on April 24, 2019. Our Women In Construction and U40 committees in both Nanaimo and Victoria saw exceptional activity and participation as they hosted various events throughout the year.

Finally, I must commend and thank the VICA Staff and Board for their efforts over the past year to ensure that our association remains relevant, effective, and accessible.

I invite you to meet our team: www.vicabc.ca/nicetomeetyou

TREASURER'S REPORT

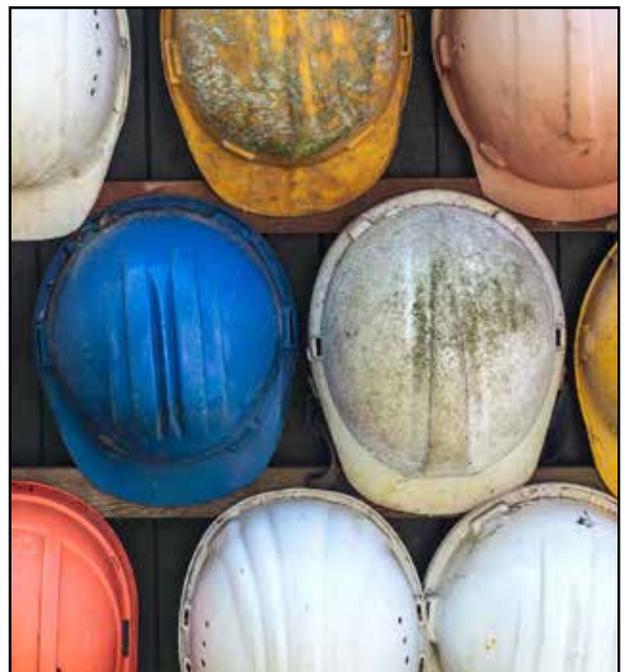
The 2017/2018 fiscal year was good for VICA and ended in a better than budgeted financial situation. The CEO and staff exercised diligence and good financial stewardship to ensure that the operations were efficient and that funds were used wisely. The Board of Directors



has noted the efforts over the last year of VICA leadership to effectively manage their process and to continually improve financial tracking and reporting in order to ensure the ongoing financial health of the organization.

An RFP process was undertaken in early 2017 to procure an auditor and ensure good value for the association and membership. Based on the RFP and recommendation of the Board of Directors, KPMG was appointed as the auditor by the membership at the 2017 AGM. KPMG presented their audit for the 2017/2018 fiscal year to the Board of Directors on October 4, 2018 and it was approved.

I would like to thank the Board of Directors, Finance and Risk Management Committee, VICA CEO and VICA Staff for their efforts over the past year to ensure that sound financial principles are followed. As a result of their efforts, VICA is in a sound financial position going into the 2018/2019 fiscal year.



YEAR IN REVIEW

VICA CEO: Rory Kulmala

STAFF MEMBERS: 11

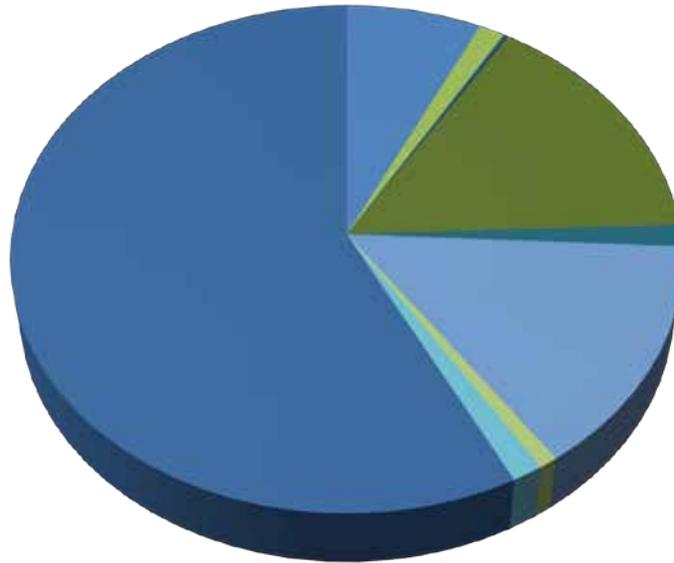
OFFICES: Victoria & Nanaimo

MEMBERSHIP: 440+ companies

84% Industry, 16% Associate

We are a community of skilled professionals from owners, general contractors, and trade contractors to manufacturers, suppliers, and purchasers of construction services.

Our 2017/18 fiscal showed a growth in membership year over year with a positive outlook for 2018/19.



INDUSTRY MEMBERS

- Civil
- Construction Manager
- Design Build
- Project Manager
- General Contractor
- Insurance
- Manufacturer & Supplier
- Private Owner
- Professional
- Trade Contractor

PROJECT SERVICES



- Total project amounts tendered was \$318,856,138 based on 237 projects posted in BidCentral.
- In our 2017/18 fiscal, there were 591 Premium Users in BidCentral, up 190% from 2016/17.
- In Spring 2018, we introduced our PreBid Report to complement our weekly eNews & Project Bulletin.

SPECIAL PROJECTS & MEDIA



- VICA's Construct Your Future program ran for two successful intakes in our 2017/18 fiscal with an 85% long-term employment rate; there are three more intakes under this grant carrying in to 2018/19.
- VICA received over 60 earned media mentions in 2017/18 and is poised to surpass that annual amount as indicated by a 305% increase in the first quarter of 2018/19 compared to the same period last fiscal.

VICA & NETWORK EVENTS



- In our 2017/18 fiscal, nearly 700 VICA members attended 10 events.
- In April 2018, VICA hosted its inaugural Vancouver Island Construction Conference with 250 delegates and announced the VICA Awards Gala to be held the evening before the 2019 Conference.
- In 2017/18, we engaged 1100+ individuals through 30 U40 & WiC events in Victoria & Nanaimo.

GIVING BACK TO THE COMMUNITY



- VICA WiC Nanaimo raised \$1,340 for the Nanaimo Women's Centre.
- VICA U40 Victoria raised \$15,000 for the Help Fill A Dream Foundation.
- VICA's 2018 Christmas Luncheon raised \$10,000 for families in need.

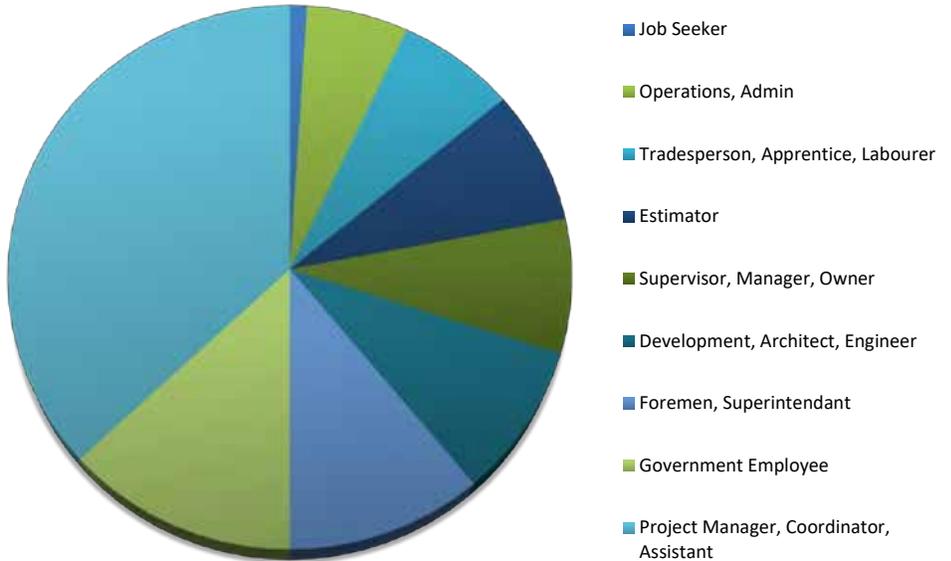
VICA TRAINING & EDUCATION

The Vancouver Island Construction Association is proud to provide essential skills training for the construction industry.

Our comprehensive program allows you to GROW, LEARN, CONNECT, and SAVE, while boosting your bidding, leadership, technical, safety, and fundamental skillsets. From classroom training to online education we offer courses to help you grow professionally, many of which are eligible for CPD Points and Gold Seal Credits.

"This course has provided me with practical ideas & skills that I can put to use in my everyday work."

- 97% of course attendees agreed



QUICK FACTS

- 700+ students trained in 60+ courses, earning 600+ Gold Seal Credits.
- 51% of course attendees had 10+ years of industry experience.
- 42% of course attendees were referred by a co-worker or their employer.
- 80% of registrations were VICA members.



Construction 101 continues to sell out with 134 students since 2015.



13 Public Owners have attended Construction 101, including the Cities of Langford, Nanaimo, Duncan, and Victoria; Defence Construction Canada; Partnerships BC, Island Health & the Capital Regional District.

VICA NETWORKS

WOMEN IN CONSTRUCTION

Women in Construction (WiC) is a grassroots organization working to increase female participation in construction while connecting those in the industry across Vancouver Island. In May 2018, we celebrated WiC's five-year anniversary. We have WiC networks in Victoria and Nanaimo with events held regularly throughout the year, including speaker series, site tours, and mixers.

www.vicabc.ca/WiC

UNDER 40

Under 40 (U40) supports those in the construction community who are under the age of 40 by offering professional development, mentorship, and networking opportunities. We have U40 networks in Victoria and Nanaimo with events held regularly throughout the year that include both leadership sessions and socials.

www.vicabc.ca/U40

UPCOMING MAJOR EVENTS & COURSES

2018

- Annual General Meeting & Member Appreciation Lunch, October 24
- South Island Safety Conference (partner), November 5 & 6
- Free Flu Clinics in Victoria and Nanaimo, November 14
- Christmas Luncheon, December 7
- Open House, December 12
- Christmas Mixer, December 13



2019

- CPPS Victoria, February 6
- CPPS Nanaimo, February 13
- U40 Charity Casino, February 2019
- Lead 2 Succeed, February 27
- CPPS Comox Valley, March 6
- VICA Awards Gala, April 23
- Vancouver Island Construction Conference, April 24
- Construction 101, May 7 & 8
- Risk Management, May 16
- Infrastructure Masterclass, June 4
- Hardhats in the Ballpark, June 2019

* Monthly Member Breakfasts

FEBRUARY

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MAY

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